



# YMS Medical Supplies ( Pty ) Ltd. Company Profile 2020

A PROUD BBBEE LEVEL 2 COMPANY  
LICENCED PHARMACEUTICAL AND MEDICAL  
DEVICES WHOLESALER.

V3.2020

For more than 60 years,  
we have been a leading trusted supplier of medical  
and paramedical equipment, and pharmaceuticals.

As a proudly South African company, we offer vast experience, intimate product knowledge and specialised services to create people-centric solutions.

From the procurement of quality products at competitive pricing, to aftersales service and product training, human dignity remains at the heart of all that we do.

We offer specialist services, medical supplies, medical equipment, first aid kits and pharmaceuticals in order to make things better. We supply government departments and municipalities, doctors, clinics, hospitals and the emergency services industry.

Better products, better choice and better service means better care and better people.

# PHILIPS

AUTHORISED DEALER  
PHILIPS MEDICAL EQUIPMENT  
WESTERN CAPE.

**SAHPRA**  
South African  
Health Products  
Regulatory Authority

SHOP ONLINE NOW  
**MedSupplies**

Some of our long-standing customers.

Bidvest Group	Medicare EMR
Chris Burger Petro Jackson Fund	Mediclinic South Africa
City of Cape Town	Medi Response EMS
CSO Cape Town	Netcare Hospital Group
CSO Medica Unit	Roedean School
De Beers Group	Ronin Security
Dep. of Correctional Services	Transnet
Empire Support Management	University of Cape Town
ER24	University of Stellenbosch
Gauteng Dep. of Health	University of Western Cape
Life Healthcare Group	Virgin Active
Life Hospital Group	WC Dep. of Health
Life Occupational Health	Workforce Holdings Ltd.

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**YMS**  
MEDICAL SUPPLIES (PTY) LTD.

## The spirit lives on.

YMS Medical Supplies is a continuation of the 60 year old Ysterplaat Medical Supplies legacy.

Our co-founders are Dr Khaya Gobinca and Anton Gillis, both with over 20 years in public and private healthcare experience in real-world clinical and medical fund scheme disciplines.

Together they manage the business on a daily basis and share the long term vision for the business.

The principles of integrity, respect and dignity and family spirit on which the company was built, still continues to this day.



**DR KHAYA GOBINCA**  
Executive Chairman

Khaya has extensive experience from his previous leadership roles in diverse aspects of the healthcare industry including the medical schemes, oncology services and as a healthcare provider.

He leverages the economies of scale and systems thinking to improve access to scarce quality healthcare resources.

[khaya@yms.co.za](mailto:khaya@yms.co.za)



**ANTON GILLIS**  
Chief Executive Officer

Anton is an accomplished executive with diverse management experience. He prides himself on his relentless pursuit of excellence. He has a proven track record managing complex business models and through this he has gained key insights into both the hospitality and private healthcare sectors.

He has a non-negotiable stance towards respect for human dignity which has allowed him to build a loyal team and a vast network of resources in order to provide bespoke solutions to meet any need.

A highlight in Anton's career was being the Hospital General Manager of the Netcare Milpark Hospital – Africa's largest Trauma and Cardiac Level One Hospital. Anton has been an active volunteer medic in various Pre-hospital Emergency Services as well as a Police Reservist in the South African Police Service for over 20 years.

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## Six good reasons why.

### 1. Over 60 years of industry expertise.

Our company was formed in 1960 as a family business. And even after all these years while gaining experience and expertise in the field we continue to operate with those traditional values.

### 2. Comprehensive specialist services.

We are fully-accredited with SAHPRA, and have responsible, licenced pharmacists and clinical engineering capacity. Our national footprint enables us to service and deliver anywhere in South Africa.

### 3. Quality guaranteed.

We go out of our way to source the best suppliers with best-in-class products that are rigorously tried and tested day after day by industry experts.

### 4. Competitive pricing.

Our bulk buying capacity allows us to hold stock and pass the savings on to our customers, providing unbeatable brand value - great quality products at unbelievable prices.

### 5. Reputable brands.

We stock an immense range of medical supplies, medical equipment, first aid kits, and pharmaceuticals. From Philips ( of which we are the Authorised Dealer of Philips Medical Equipment for the Western Cape ), to Thomas EMS, Pelvigrip, Medisplint, Welch Allyn and Burn Shield as well as our own top-quality YMS branded products.

### 6. Certified B-BBEE Level 2 contributor.

As a company, we believe in the future of our country and are fully committed to the principles of transformation. We strive towards the betterment of all and are perfectly geared for tenders of any size and scope. We also believe in financial transparency and therefore all of our statutory documents are readily available on request. [CLICK HERE >](#)

## The heart and soul.

### Pharmaceutical wholesale.

With wholesale procurement, our bulk buying capacity allows us to hold stock and have access to medication that may be in short supply, therefore offering great quality products, when you need them.

### Monthly first aid supply & replenishment.

We stock a comprehensive range of first aid kits and supplies, from government regulation standard kits to highly specialised and bespoke EMS kits. We also produce our own Medikit range and stock a vast range of bags and containers that are suitable for many applications or situations.

### Medical facility & specialist remote site fit-out.

We offer a superior fit-out service for any health care practice from hospitals and clinics, surgeries and EMS services to specialist and remote sites, all in line with best practice and high-end finish and functionality.

### Medical oxygen.

We carry a comprehensive range of cylinders and accessories.

### Bespoke EMS product design.

We design and manufacture our own products and hold numerous patents and trademarks. With our facilities and expertise, we are able to customise products to your exact specifications to suit your particular needs.

### Vessel inspection.

We offer certified Sea Vessel inspections, to ensure that they meet all the South African Maritime Safety Authority regulatory requirements.

### Turnkey ambulance conversion.

We offer a range of ambulance solutions from stretchers and equipment to sourcing, converting or customising new or existing vehicles. Once completed, we will provide you with a Compliance Certificate, a MIB printout and an E-NATIS Model Number Printout. All our conversions are compliant with the Department Of Transport, the NRCS, the Road Traffic Act and the South African EMS Act of December 2018.

## Brands in our care.

SHOP ONLINE NOW

MedSupplies

We carry a vast range of reputable brands as well as our very own specialist product ranges.



### FIRST AID KITS

We stock our own brand of regulatory standard first aid kits as well as specialist solutions that include containers, bags and EMS ranges that are suitable for any situation.

### CLEANING MATERIALS

We offer a comprehensive range of quality cleaning materials as well as buckets, dusters, brooms and mops and more.

## PHILIPS

### PHILIPS

Being the Authorised Dealer of Philips Medical Equipment for the Western Cape, we offer their full range of internationally acclaimed and industry-standard medical equipment and consumables.

## MEDISPLINT®

### MEDISPLINT

We stock our own custom-designed, patented splint range that includes limb splints and cervical collars.



### PELVIGRIP

Pelvigrip has been designed to be a cheap, effective and life-saving device. Apart from being very effective in maintaining the stability of a fractured pelvis, it also allows insertion of urinary catheters either urethral or suprapubic. In addition, its neoprene sling acts as a protective cushion over the sacrum which would otherwise be prone to pressure necrosis from long periods on a wooden spine board or scoop stretcher. Available in SMALL, MEDIUM, LARGE as a complete set.



### THOMAS EMS

Internationally acclaimed, Thomas EMS packs and bags are strenuously field tested and made from the highest quality materials and guaranteed to stand the test of time.

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Start a conversation.



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